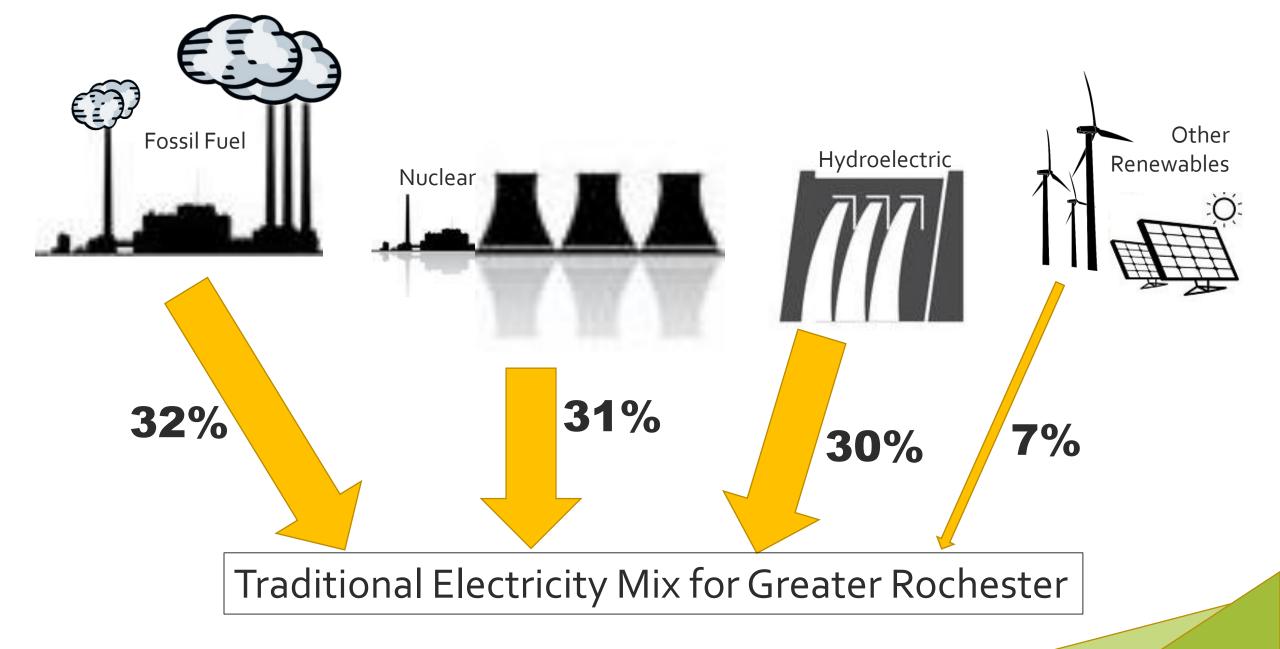
COMMUNITY CHOICE AGGREGATION

And the Rochester People's Climate Coalition

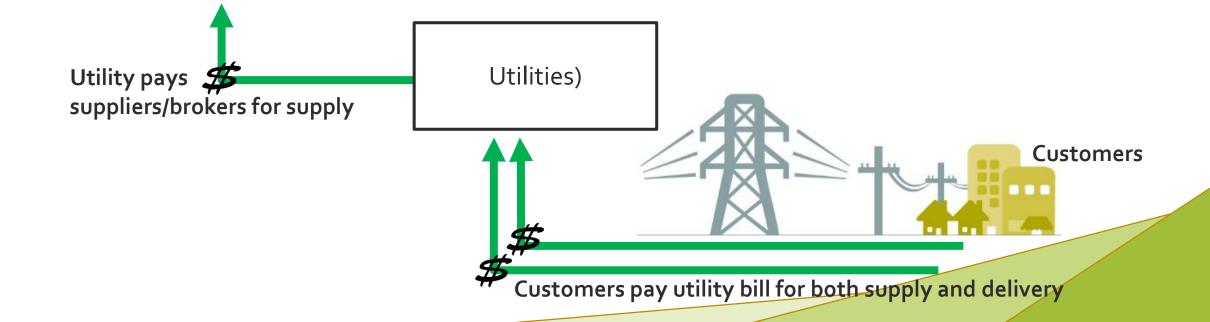


CURRENT - WITHOUT CCA Traditional Generation Mix THE POWER Generators provide electricity to the Energy grid Suppliers/Brokers **Utility transports Utilities**) electricity to customers **Customers**

Traditional Generation Mix

CURRENT - WITHOUT CCA THE MONEY

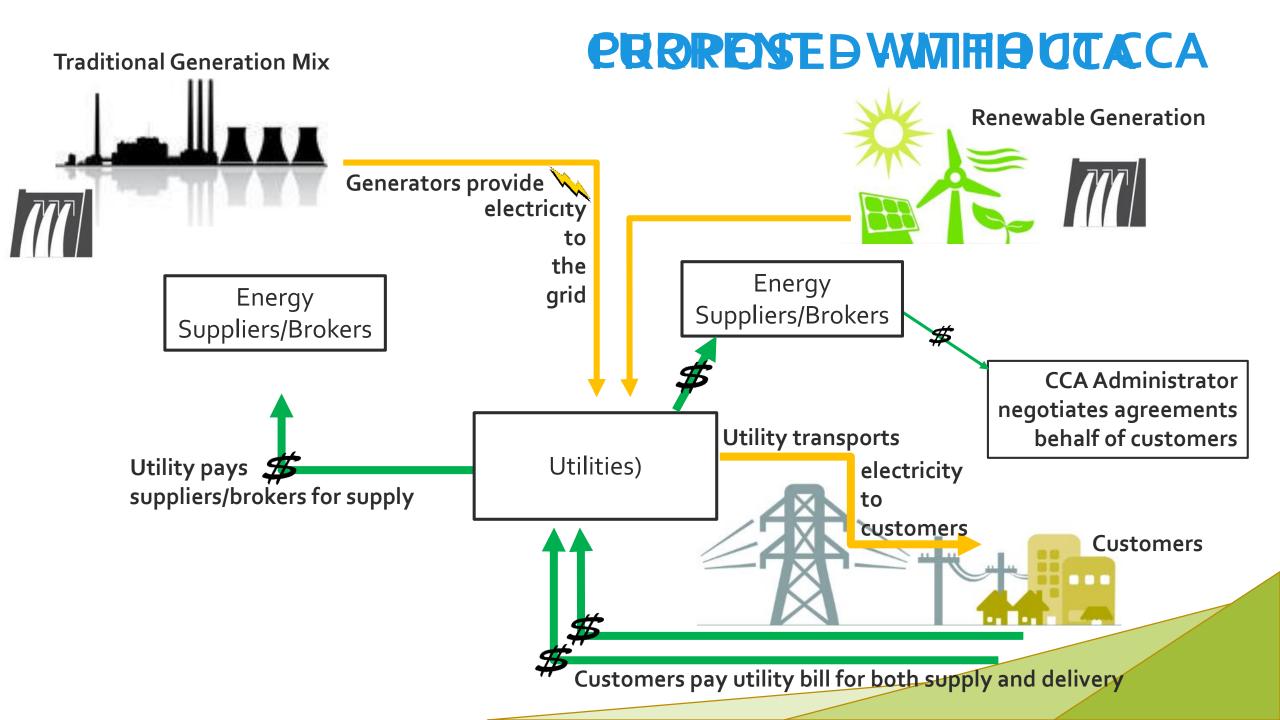
Energy Suppliers/Brokers



Traditional Generation Mix CURRENT - WITHOUT CCA Generators provide electricity to the grid Energy Suppliers/Brokers **Utility transports** Utility pays # **Utilities**) electricity suppliers/brokers for supply to customers **Customers** Customers pay utility bill for both supply and delivery

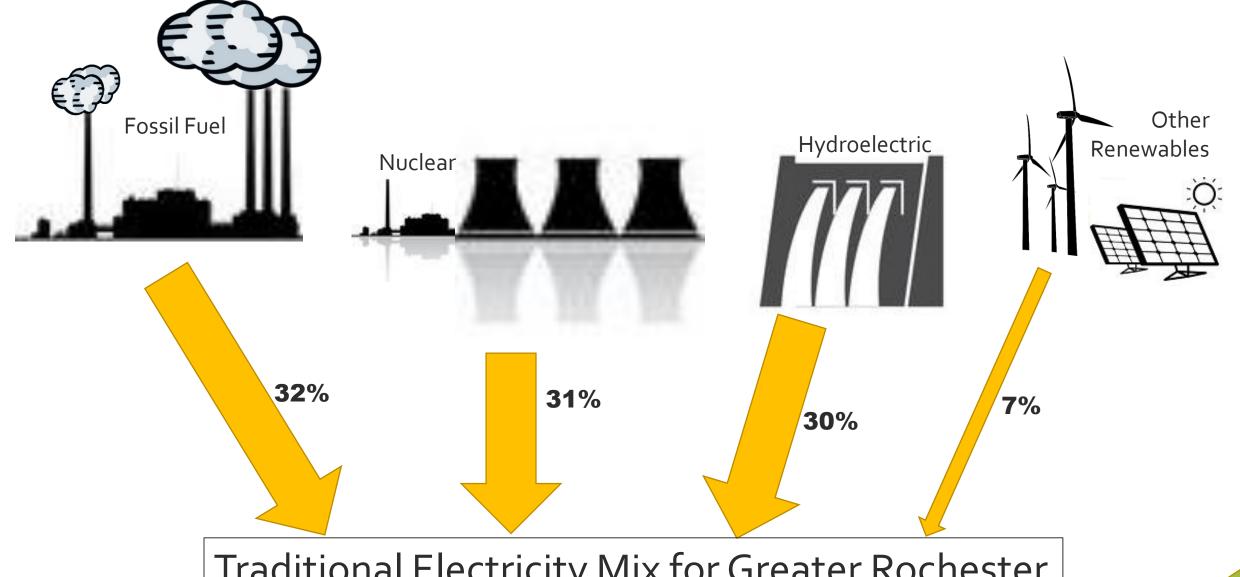
WHAT IS COMMUNITY CHOICE AGGREGATION (CCA)?

- Energy purchase program authorized by the Public Service Commission (PSC) in April
 2016
- Allows municipalities to aggregate energy demand and negotiate bulk purchase
- All energy customers are eligible to participate

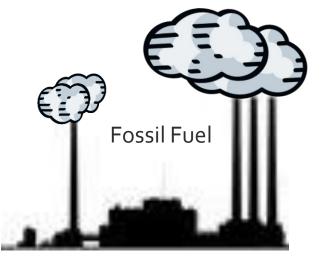


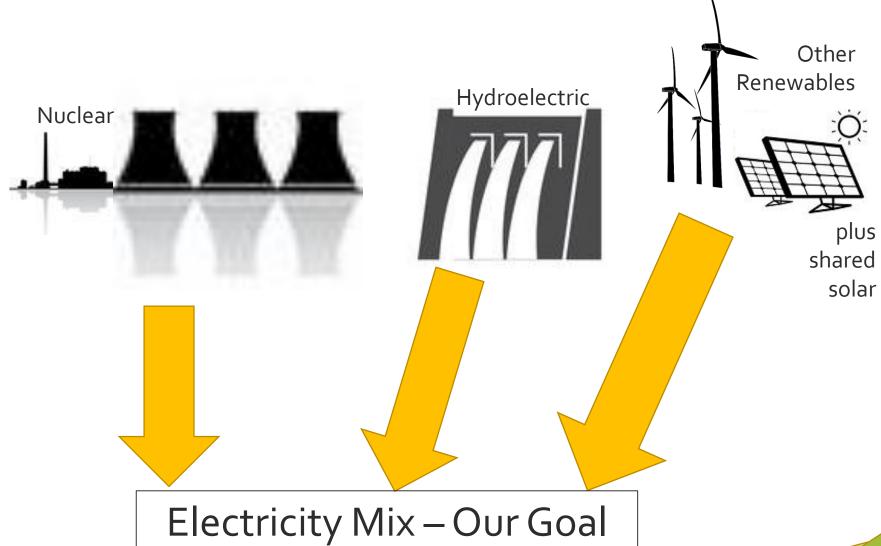
WHAT ARE THE BENEFITS OF CCA?

- Reduced electric rates for residents and small businesses
- Reduced price volatility through fixed rate and longer term contracts
- Potential improved access to state grant programs such as Clean Energy Communities
- Can accelerate the transition to renewable energy
- Encourage local renewable energy development and jobs



Traditional Electricity Mix for Greater Rochester





0%

CCA IN NEW YORK

- PSC approved the Sustainable Westchester pilot project February 2015
- Incorporated lessons learned from Westchester Power
- Enacted for rest of state April 2016

- Westchester Power achieves long term fixed rate contracts
- Many municipalities now supplied with 100% renewable energy

WHO CAN AUTHORIZE CCA?

- Villages
- Towns
- Cities

Multiple municipalities can work together to form a single CCA that serves several communities.

Westchester Power includes 20 municipalities and 110,000 customers

County governments are not authorized to create a CCA but are encouraged to support the efforts of municipalities within their boundaries.

CCA PROGRAM OVERVIEW

- May aggregate electric supply, gas supply, or both
- May include energy efficiency and distributed energy resources like solar
- Designed to enroll customers on an <u>opt-out</u> basis, but must offer easily accessible opportunity for would-be participants to opt out
- May include customers already contracted with ESCOs on an <u>opt-in</u> basis
- May choose to procure 100% renewable energy

CCA ADMINISTRATION FLEXIBILITY

- Municipality can administer its CCA program itself
- Can have a third party such as a non-profit administer its CCA program
- Administration costs can be paid from the charges for electricity and are typically folded into the supplier contract

- Pass local law
- Select Administrator

CCA IMPLEMENTATION PROCESS

Submit implementation plan

PSC Approvals

Collect Data from Litility

Collect Data from ESCOS

Sign MOU

Send RFP to ESCO-

Execute supply contract

aublicoutite



STEPS FOR CCA ADMINISTRATOR

- Design the program through development of an Implementation Plan and coordination with the PSC
- Coordinate with the utility (i.e. RG&E, National Grid)
- Solicit, negotiate and contract for electric supply using the CCA's bulk buying power
- Educate the community about the program and the opt-out process
- Follow rules to prepare for and renew purchase contracts going forward
- Consider distributed generation opportunities (i.e. shared solar)

WHAT RPCC IS PROPOSING

- Coordination among interested municipalities
- 100% renewable energy supply, incorporating local energy projects
- Offer services in partnership with Joule Assets for program administration and program organization
 - Initially Joule Assets to provide CCA administrator services and RPCC to provide program organization
 - At the end of the first procurement contract, RPCC to transition to conduct both roles
- If selected, payment for services from fees collected in accordance with the PSC order

WHY RPCC AND JOULE

Joule Assets

- Comprised of professionals who set up the Westchester CCA
- Worked with NYSERDA and the PSC to put the New York CCA program in place

RPCC

- Made up of involved citizens and technical experts in the Rochester area
- Interest in maximizing the full array of benefits for the community
- Long-term interest in the success of a greater Rochester CCA
- The Joule/RPCC team has already been working with local municipalities

QUESTIONS

Questions and comments about CCA and this presentation can be directed to:

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Rochester People's Climate Coalition

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